

## Subrogation & Loss Recovery

For 25 years, Foran Glennon has provided trusted counsel in subrogation and loss recovery for complex matters worldwide. We have investigated and litigated thousands of claims recovering hundreds of millions of dollars for insurers, reinsurers and self-insured companies.

Clients turn to us for prompt, hands-on and cost-effective representation backed by innovative strategies, global reach and a proven record of results.



Peter Billis



Brian Cunningham



Michael Errera



George Ferreti



Michael Foran



James Glennon



George Pilja



Sean Ravenel



Morgan Smith



John Stankovich



Caroline Tabisz

[Click names above to view attorney bios](#)

## Experience & Approach




We resolve complex cases with speed, precision and creativity, delivering proven results across industries and jurisdictions. From investigations to high-stakes litigation through trials in the areas of commercial, construction, energy, product liability, admiralty and maritime, aviation, transit and warehousing, we combine technical fluency with disciplined case management to secure prompt recovery, maximizing outcomes for our clients. Our record of success in subrogation matters stems from:

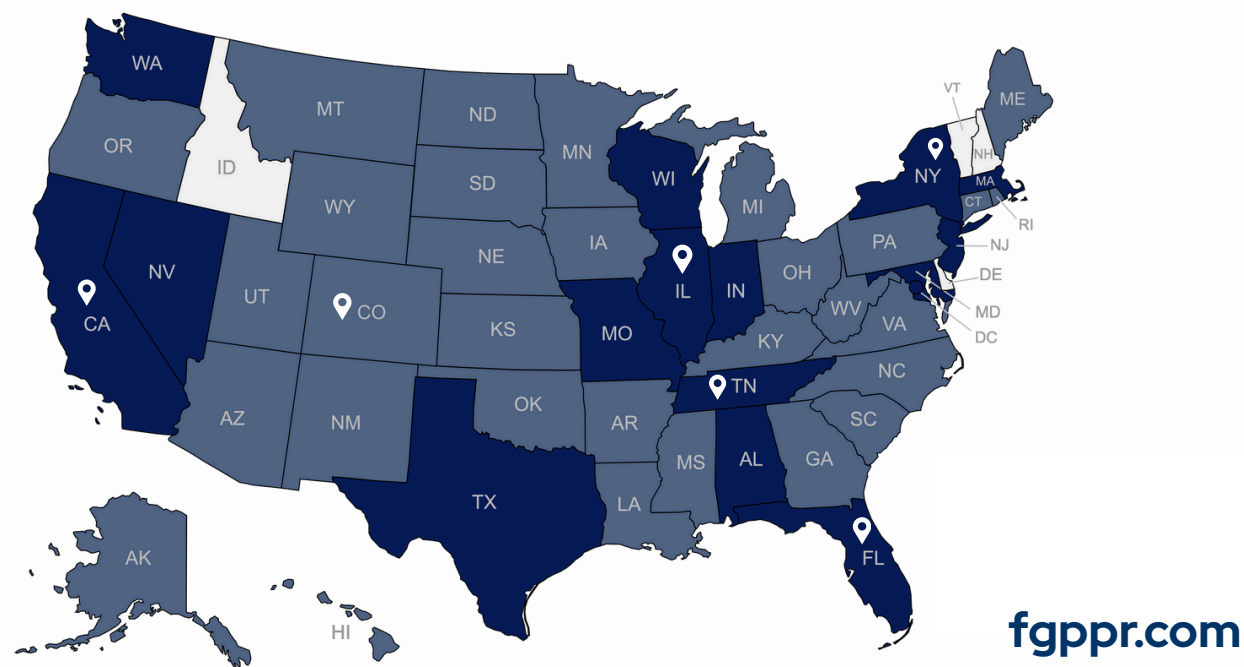
- 200+ years of combined practice experience
- 4,000+ mediations, arbitrations and trials handled firmwide
- 1,400+ matters led by the Subrogation Group alone
- Litigation in nearly every U.S. state and federal court, with extensive *pro hac vice representation*, as well as internationally throughout the world
- Trust from Fortune 500 companies and leading global insurers
- Proven catastrophe loss management across multiple industries
- Being a founding member firm of Global Insurance Law Connect (GILC), a worldwide network of insurance law professionals
- Our global roster of general and specialist consultants and experts who assist in undertaking thorough, technical investigations
- Recognition by Chambers, Best Law Firms, Best Lawyers, Super Lawyers and Leading Lawyers



# Worldwide Reach

With nine U.S. offices from coast to coast and strategic placement in London, we have led litigation, investigations and loss recovery in 19 countries across five continents. Our attorneys are licensed nationwide and admitted in key international jurisdictions, allowing us to deliver seamless cross-border solutions and trusted counsel on complex global matters.

-  Subrogation Litigation States Covered
-  Attorney Licensed States (including Subrogation Litigation States Covered)
-  States with Firm Office(s)



# Representative Recoveries

## Fires

### International Manufacturing

**\$100 Million Arbitration Award for Asian Fab Manufacturing Facility Fire:**  
Obtained arbitration award exceeding \$100 million in a complex international dispute concerning a chemical-based fire at a massive Asian manufacturing facility, overcoming issues pertaining to the potential liability of multiple equipment manufacturers, contractors and designers relating to the design, construction and operation of the facility. An additional eight-figure settlement was reached before the arbitration.

### Manufacturing

**Unanimous Trial Verdict for Molten Iron Spill and Ensuing Fire at Steel Producing Facility:**  
Achieved a \$36+ million unanimous jury verdict following a five-week trial with over 40 witnesses in favor of ArcelorMittal Indiana Harbor LLC and its insurers for a catastrophic molten iron spill and resulting fire case caused by defective blowout coil components. The verdict was the 54<sup>th</sup> highest verdict in the United States in 2013. The Indiana Court of Appeals unanimously upheld the Trial Court verdict.

### Warehousing

**Unanimous Trial Verdict for Second Largest Warehouse Fire in Alabama:**  
Procured a unanimous jury verdict awarding \$4.47 million to the insurer and two manufacturing clients in relation to a historic warehouse fire, proving fire suppression system deficiencies and the warehousing company’s failure under its storage contract to obtain insurance on the stored equipment. The jury returned its unanimous verdict after approximately 30 minutes of deliberation.

### Commercial

**Concession Trailer Light Fixture Malfunction Results in Flea Market Fire:**  
Attained a seven-figure settlement for insured and insurer clients in a lawsuit involving the destruction of a nationally renowned flea market due to a fire resulting from defective concession trailer light fixture components, leveraging forensic testing, reconstruction and analysis to establish origin and liability, and strategically isolating defendants by settling with them one at a time to maximize the total recovery.

### Residential

**Football Player Causes Fire in Apartment Building:**  
Obtained a 92% recovery in a subrogation claim for damages to an insured’s apartment building resulting from a fire intentionally caused by a football player during his stay. FG negotiated a pre-suit settlement despite a lease provision waiving subrogation.

## Explosions

**Deficient and Misleading Power Transformer Testing Results in Explosion and Ensuing Fire:**  
Secured an advantageous outcome for its insured and insurer clients in a lawsuit relating to a transformer explosion and fire at an industrial electrical peaker plant that caused over \$10 million in damages, using case critical admissions from defendant’s key fact witnesses, corporate representatives and defense experts to establish that a hired transformer testing entity failed to advise the plant that a transformer component tested outside of the manufacturer and industry specification.

## Production Facility Failures and Catastrophes

**Improper Grounding of Transformer Shuts Down World’s Second Largest Blast Furnace:**  
Achieved favorable trial settlement for one of the world’s largest steel producing companies and its insurer in a complex negligence action in which a global industrial engineering company incorrectly tapped into a steel plant’s power supply, resulting in a power outage, the shutdown of a blast furnace and tens of millions of dollars in damages and lost sales. FG established the defendant possessed the proper connection protocols, used a world-renowned blast furnace expert to overcome defenses as to blast furnace operations issues existing prior to the incident and proved lost profits on sales never actually booked.

## Collapses

**Stacker/Reclaimer Collapse at Steel Making Facility:**  
Attained a favorable settlement mid-trial on behalf of the world’s largest steel maker in a \$40 million breach of contract and negligence case against a global industrial automation systems designer after a stacker/reclaimer collapsed due to faulty emergency stop design. FG obtained the settlement after overcoming a myriad of dispositive motions, expert challenges and pre-trial and trial motions.

## Marine/Maritime Losses

**Power Outage in San Francisco Due to Cargo Ship Severing of the Trans Bay Cable:**  
Recovered over 95% in damages in a maritime matter after a cargo ship’s power loss nearly caused collision to two nearby bridges and severed the Trans Bay Cable, which supplies 40% of San Francisco’s electrical power. FG successfully argued the loss stemmed from the crew’s mismanagement of the vessel by operating it on knowingly problematic alternative grade fuel.

## Transportation

**Catastrophic Trucking Crash Yields Nearly 100% Recovery:**  
Secured a nearly 100% settlement for a trucking company insurer, after a catastrophic crash destroyed a newly purchased, specialized rig with oil well servicing equipment was destroyed in a catastrophic crash, which included serious injuries and a fatality. FG successfully enforced contractual risk-of-loss provisions under the Uniform Commercial Code.